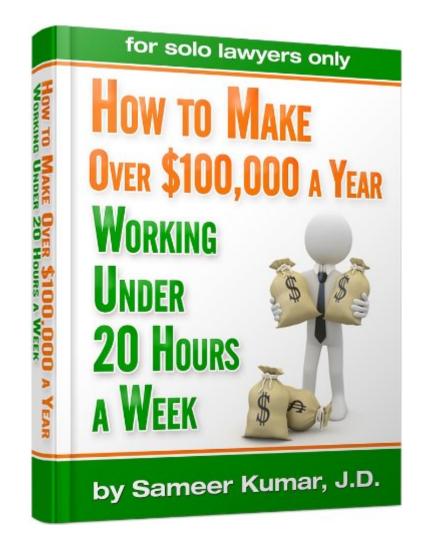
The book was found

# Start Your Own Law Practice: Make Over \$100,000 A Year Working Under 20 Hours A Week





#### Synopsis

Now Let Me Guess . . . Youâ ™re a Great Lawyer but Not Such a Great Businessperson? Donâ ™t worry, youâ <sup>™</sup>re not alone. Itâ <sup>™</sup>s normal to think that since weâ <sup>™</sup>re good lawyers weâ <sup>™</sup>ll also be good business people. But hereâ <sup>™</sup>s the problem, law school never taught us how to run a law practice. The state bar doesnâ <sup>™</sup>t have CLE classes that â œtrulyâ • show us how to run a business. So we put up our shingle and then realized this wasnâ <sup>™</sup>t all it was cracked up to be.-What happened to the boatloads of money?-The freedom to choose my own hours?-Time with friends and family?-Clients we actually like?-Seriously, what happened?Well hereâ <sup>™</sup>s your chance to learn how to get everything you wanted when you first decided to start your practice. If youâ <sup>™</sup>re just starting out then hereâ <sup>™</sup>s how to lay a solid foundation so youâ <sup>™</sup>re enjoying life while those other lawyers, who have been practicing 30 years are wondering, â œHow the hell is this new kid doing it?â •Youâ <sup>™</sup>re going to learn how to start and run your own law practice and make it unbelievably lucrative in as little as 12-months in this practical but non-traditional program. Remember, this is a program about business & marketing, not law!Hereâ ™s a few things youâ ™ll learn in this program-How to get your practice started dirt cheap (for less than \$1000) and still have a professional office in which to meet clients!-How to return all your clientsâ <sup>™</sup> calls in a matter of less than 30 minutes a day!-How to earn 100â s of dollars for every hour of work that you put in (sometimes as much as, or over, \$1000/hour)!-How to answer your emails once, maybe twice, per WEEK and still not upset your clients!-How you can just conduct a 30-minute client consultation and then have all the follow-up work done for you (and done properly)!-Understand the connections you NEED to establish and the people you need to know in order to eliminate the burdensome little things that slow almost all solo practitioners down!-The one thing that almost all solos spend money on and why it is a complete waste (youâ <sup>™</sup>re probably making this mistake too and donâ <sup>™</sup>t even know about it â " the money I save you here will pay for this program multiple times over)!-How to get great clients while spending little or no money on marketing!-How to work with clients so that they love you and send you more work (even when they donâ <sup>™</sup>t get the outcome they had hoped for)!-Marketing yourself so that people perceive YOU as the expert rather than one of your competitors!-lâ <sup>™</sup>II even teach you the most effective and reliable way to get clients that will work with you and pay your full fees without hesitation-Who is the easiest customer to sell to and how to never lose them as a client!-How to use advertising and avoid looking like every other attorneyâ ™s ad out there!-Time management (this is not about work-life balance, this is about having a business that supports your lifestyle not a lifestyle that is about work).-How to get more done in less time while being ethical, maintaining integrity and still being paid more money than you could

imagine!Some Parting Words . . .Starting and growing a business is not easy. But the hardest part will be breaking the patterns that we unreasonably hold on to. Long hours, mind-numbing work and being at someoneâ <sup>™</sup>s beck and call at all hours (whether it be our bosses or our clients).There is nothing to be proud of by bragging about how you work longer hours than the next lawyer. Spending LESS time with your family or being tied to a desk does NOT equate to success.You are going to be part of a new age of attorneys. This will not be your grandfatherâ <sup>™</sup>s law practice! Now, you wonâ <sup>™</sup>t be able to succeed if youâ <sup>™</sup>re lazy.But if youâ <sup>™</sup>re ready and willing to lay the foundation for what will transform your practice into a highly efficient, low overhead, extremely profitable law firm that gives you great income and tremendous amounts of free time to do the things you really love, then I can help!

## **Book Information**

File Size: 318 KB Print Length: 80 pages Publication Date: March 24, 2013 Sold by: Â Digital Services LLC Language: English ASIN: B00C0ZAHRY Text-to-Speech: Enabled X-Ray: Not Enabled Word Wise: Enabled Lending: Not Enabled Enhanced Typesetting: Enabled Best Sellers Rank: #1,527,881 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #19 in Books > Law > Law Practice > Law Office Marketing & Advertising #63 in Kindle Store > Kindle eBooks > Law > Law Practice > Law Office Education #243 in Books > Law > Law Practice > Law Office Education

## **Customer Reviews**

Book is a little overhyped. For almost ten bucks, I was expecting to be blown away. Info was just OK and I'm not sure it's the best advice. 3 stars

#### Download to continue reading...

Start Your Own Law Practice: Make Over \$100,000 a Year Working Under 20 Hours a Week THE MIRACULOUS RESULTS OF EXTREMELY HIGH DOSES OF THE SUNSHINE HORMONE

VITAMIN D3 MY EXPERIMENT WITH HUGE DOSES OF D3 FROM 25.000 to 50.000 to 100.000 IU A Day OVER A 1 YEAR PERIOD Week-by-Week Homework for Building Reading Comprehension & Fluency: Grade 1 (Week-by-Week Homework For Building Reading Comprehension and Fluency) Dictation: Dictate Your Writing - Write Over 1,000,000 Words A Year Without Breaking A Sweat! (Writing Habits, Write Faster, Productivity, Speech Recognition Software, Dragon Naturally Speaking) Start Your Own Corporation: Why the Rich Own Their Own Companies and Everyone Else Works for Them (Rich Dad Advisors) Selling on eBay: 7 Steps to Selling \$5,000 Per Month on eBay in Less Than 25 Hours a Week (selling on ebay, how to sell on ebay, ebay selling, ebay business, ebay, ebay marketing,) Hollywood on \$5,000, \$10,000, or \$25,000 a Day: A Survival Guide for Low-Budget Filmmakers The Week-by-Week Vegetable Gardener's Handbook: Make the Most of Your Growing Season The Magic Touch: How to make \$100,000 per year as a Massage Therapist; simple and effective business, marketing, and ethics education for a successful career in Massage Therapy Homesteading for Beginners: Self-sufficiency guide, Grow your own food, Repair your own home, Raising Livestock and Generating your own Energy (Homesteading, ... The Home-Based Bookstore: Start Your Own Business Selling Used Books on , eBay or Your Own Web Site Selling on eBay: How I Made \$2,000 A Month With No Inventory: Learn How to Get Money Fast and Earn an Extra \$24,000 a Year Selling on eBay and Spend No Money Upfront on Inventory Home Based Business Escape Plan: How To Make \$10,000 Per Month With Your Own Part-Time, Online Lifestyle Business: Home Based Business Ideas (Home Based Business Opportunities) Diabetes Weight Loss: Week by Week: A Safe, Effective Method for Losing Weight and Improving Your Health The Yoga of Pregnancy Week by Week: Connect with Your Unborn Child through the Mind, Body and Breath The Instinctive Weight Loss System - New, Groundbreaking Weight Loss Product- 7 CD's, Over 7 hours of Hypnosis for Weight Loss and Mind Reconditioning Sold in Over 40 Countries Worldwide The Year-Round Vegetable Gardener: How to Grow Your Own Food 365 Days a Year, No Matter Where You Live Special Report # 31: How to Make \$50,000 A Year on & EBay Android Application Development in 24 Hours, Sams Teach Yourself (3rd Edition) (Sams Teach Yourself -- Hours) HTML and CSS in 24 Hours, Sams Teach Yourself (Sams Teach Yourself in 24 Hours)

<u>Dmca</u>